

BRAZILIAN UTILITY COPASA EXPANDS WATER METER ORDER WITH ELSTER

***—Deployment of additional 111,000 water meters for improved
accuracy and revenue generation—***

LUTON, England, and SÃO PAULO, Brazil, December 15, 2011 — Elster (NYSE: ELT) announced today that Companhia de Saneamento de Minas Gerais (COPASA), Brazil's second largest water utility, has selected Elster to supply more than 111,000 S120 single-jet water meters in Brazil over the next 12 months.

This follows COPASA's selection of Elster in June 2011 to supply 63,000 glass and plastic register cover S120 single-jet water meters to support COPASA's metering programmes.

COPASA is one of the leading operators of water services in Brazil, supplying more than 3.5 million domestic and business customers in the southeast of Brazil with water services.

The S120 single-jet water meter offers durability and accuracy over a wide operating range and has been approved to the latest international standards. To meet individual customer needs, it is available in a range of sizes and register covers.

At COPASA, the S120 meter will provide more accurate water usage measurement, helping improve revenue generation and customer service. COPASA will deploy a combination of plastic register cover single-jet meters, including a standard flat plain version and a 45-degree version for easier meter reading.

"COPASA is impressed with the S120 single-jet water meter and we look forward to our continued relationship with Elster which has been developed over many years of outstanding customer service," said Arnaldo Reis Carvalho Filho, water meter manager at COPASA.

"The COPASA deployment will strengthen Elster's position in the Latin American water utilities market by demonstrating the benefits of Elster metering solutions," commented Jerry Lauzze, executive vice president of Elster's global water business.

"Latin America is an emerging market in the global effort to improve water management and conservation," he added.

About Elster

Elster (NYSE: ELT) is one of the world's largest electricity, gas and water measurement and control providers. Its offerings include distribution monitoring and control, advanced smart metering, demand response, networking and software solutions, and numerous related communications and services – key

components for enabling consumer choice, operational efficiency and conservation. Its products and solutions are widely used by utilities in the traditional and emerging Smart Grid markets.

Elster has one of the most extensive installed revenue measurement bases in the world, with more than 200 million metering devices deployed over the course of the last 10 years. It sells its products and services in more than 130 countries across electricity, gas, water and multi-utility applications for residential, commercial and industrial, and transmission and distribution applications.

For more information about Elster, please visit www.elster.com.

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